

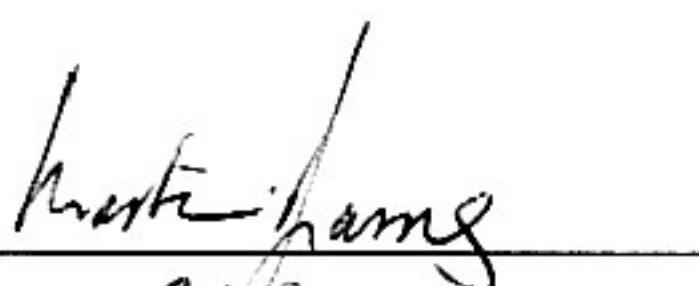
**INTERNATIONAL BUILDING PRESS / IBP SERVICES****TRADING STATEMENT AS AT 31st DECEMBER 2011**

	<b>2011</b>	<b>2010</b>
	£	£
<b>INCOME</b>		
SUBSCRIPTIONS	9,525	8,775
BANK INTEREST	4	2
SOCIAL & BUSINESS EVENTS	1,909	3,778
AWARDS SPONSORSHIP	38,700	31,000
AWARDS DINNER	6,930	3,250
SUMMER DINNER / MAGAZINE OF THE YEAR AWARDS	0	1,796
REGIONAL AWARDS	0	0
OTHER	0	0
	<b>57,068</b>	<b>48,601</b>
<b>EXPENDITURE</b>		
ADMINISTRATION / POSTAGE & STATIONERY	1,883	1,927
AGM & EC MEETINGS	707	567
SOCIAL & BUSINESS EVENTS	1,001	893
ANNUAL AWARDS / DINNER	45,274	38,497
ANNUAL AWARDS PRIZE	0	0
SUMMER DINNER / MAGAZINE OF THE YEAR AWARDS	0	695
REGIONAL AWARDS	0	0
BANK CHARGES	111	134
IBP WEB SITE	4,980	4,211
MISCELLANEOUS	650	650
TOTAL EXPENDITURE	<b>54,606</b>	<b>47,574</b>
EXCESS OF INCOME ( DEFICIT )	<b>2,462</b>	<b>1,027</b>

**BALANCE SHEET AS AT 31st DECEMBER 2011**

IBP MEMBERSHIP - CURRENT ACCOUNT	72	1,008
IBP SERVICES - CURRENT ACCOUNT	1,892	2,952
HIGH INTEREST BUSINESS ACCOUNT	2,306	10,302
TOTAL CASH IN BANK	<b>4,270</b>	<b>14,262</b>
LESS PREPAYMENTS	(6,700)	(5,425)
CREDITORS	(2,429)	(8,912)
VAT QTR	0	0
ADD DEBTORS	3,741	0
VAT QTR	3,126	2,225
TOTAL FUNDS AVAILABLE	<b>2,008</b>	<b>2,150</b>

SIGNED ( MARTIN JAMES )



SIGNED ( GRAHAM RIDOUT )

