

**INTERNATIONAL BUILDING PRESS / IBP SERVICES**

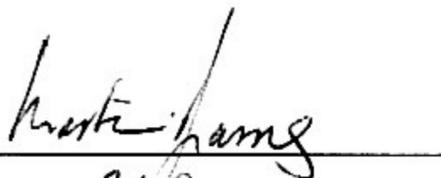
**TRADING STATEMENT AS AT 31st DECEMBER 2011**

	<u>2011</u>	<u>2010</u>
	£	£
<b><u>INCOME</u></b>		
SUBSCRIPTIONS	9,525	8,775
BANK INTEREST	4	2
SOCIAL & BUSINESS EVENTS	1,909	3,778
AWARDS SPONSORSHIP	38,700	31,000
AWARDS DINNER	6,930	3,250
SUMMER DINNER / MAGAZINE OF THE YEAR AWARDS	0	1,796
REGIONAL AWARDS	0	0
OTHER	0	0
	<u>57,068</u>	<u>48,601</u>
<b><u>EXPENDITURE</u></b>		
ADMINISTRATION / POSTAGE & STATIONERY	1,883	1,927
AGM & EC MEETINGS	707	567
SOCIAL & BUSINESS EVENTS	1,001	893
ANNUAL AWARDS / DINNER	45,274	38,497
ANNUAL AWARDS PRIZE	0	0
SUMMER DINNER / MAGAZINE OF THE YEAR AWARDS	0	695
REGIONAL AWARDS	0	0
BANK CHARGES	111	134
IBP WEB SITE	4,980	4,211
MISCELLANEOUS	650	650
TOTAL EXPENDITURE	<u>54,606</u>	<u>47,574</u>
EXCESS OF INCOME ( DEFICIT )	<u>2,462</u>	<u>1,027</u>

**BALANCE SHEET AS AT 31st DECEMBER 2011**

IBP MEMBERSHIP - CURRENT ACCOUNT	72	1,008
IBP SERVICES - CURRENT ACCOUNT	1,892	2,952
HIGH INTEREST BUSINESS ACCOUNT	2,306	10,302
TOTAL CASH IN BANK	<u>4,270</u>	<u>14,262</u>
LESS PREPAYMENTS	(6,700)	(5,425)
CREDITORS	(2,429)	(8,912)
VAT QTR	0	0
ADD DEBTORS	3,741	0
VAT QTR	3,126	2,225
TOTAL FUNDS AVAILABLE	<u>2,008</u>	<u>2,150</u>

SIGNED ( MARTIN JAMES )



SIGNED ( GRAHAM RIDOUT )

